



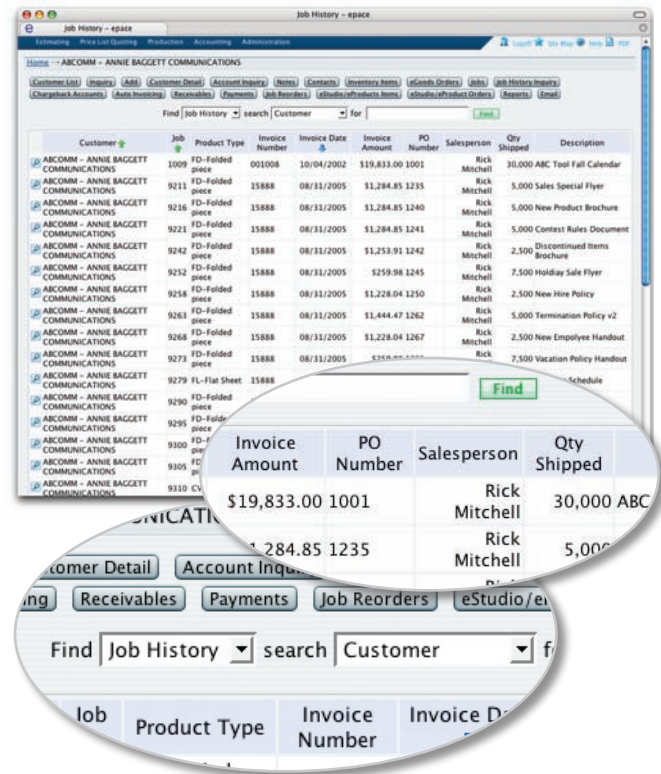
JOB HISTORY & SALES ANALYSIS

The Job History module includes a complete history of every job produced for a customer. It provides your salespeople with accurate and detailed information so that they can respond positively when a customer asks to reprint or reorder a job. This module offers you these features and benefits:

Includes extensive reports for all system jobs

The Job History module includes reports that facilitate sales support and assists with marketing programs by identifying buying patterns based on previous history. In addition to normal sales and value-added reporting, the system provides profitability analysis and revenue variance information by salesperson, customer, product, and job type for any date ranges. Reporting is available for all jobs done in the system to give you a complete picture for the desired items.

“Provides profitability analysis and revenue variance information by salesperson, customer, product, and job type for any date ranges.”



Job	Customer	Product Type	Invoice Number	Invoice Date	Invoice Amount	PO Number	Salesperson	Qty	Description
1009	ARCOMM - ANNIE BAGGETT COMMUNICATIONS	FD-Folded piece	001008	10/04/2002	\$19,833.00	1001	Rick Mitchell	30,000	ABC Tool Fall Calendar
9211	ARCOMM - ANNIE BAGGETT COMMUNICATIONS	FD-Folded piece	15888	08/31/2005	\$1,284.85	1235	Rick Mitchell	5,000	Sales Special Flyer
9216	ARCOMM - ANNIE BAGGETT COMMUNICATIONS	FD-Folded piece	15888	08/31/2005	\$1,284.85	1240	Rick Mitchell	5,000	New Product Brochure
9221	ARCOMM - ANNIE BAGGETT COMMUNICATIONS	FD-Folded piece	15888	08/31/2005	\$1,284.85	1241	Rick Mitchell	5,000	Contest Rules Document
9242	ARCOMM - ANNIE BAGGETT COMMUNICATIONS	FD-Folded piece	15888	08/31/2005	\$1,253.91	1242	Rick Mitchell	2,500	Discontinued Items Brochure
9253	ARCOMM - ANNIE BAGGETT COMMUNICATIONS	FD-Folded piece	15888	08/31/2005	\$259.98	1245	Rick Mitchell	7,500	Holiday Sale Flyer
9258	ARCOMM - ANNIE BAGGETT COMMUNICATIONS	FD-Folded piece	15888	08/31/2005	\$1,228.04	1250	Rick Mitchell	2,500	New Hire Policy
9263	ARCOMM - ANNIE BAGGETT COMMUNICATIONS	FD-Folded piece	15888	08/31/2005	\$1,444.47	1262	Rick Mitchell	5,000	Termination Policy v2
9268	ARCOMM - ANNIE BAGGETT COMMUNICATIONS	FD-Folded piece	15888	08/31/2005	\$1,228.04	1267	Rick Mitchell	2,500	New Employee Handout
9273	ARCOMM - ANNIE BAGGETT COMMUNICATIONS	FD-Folded piece	15888	08/31/2005	\$358.00	1270	Rick Mitchell	7,500	Vacation Policy Handout
9279	ARCOMM - ANNIE BAGGETT COMMUNICATIONS	FL-Flat Sheet	15888						Schedule
9290	ARCOMM - ANNIE BAGGETT COMMUNICATIONS	FD-Folded piece							
9295	ARCOMM - ANNIE BAGGETT COMMUNICATIONS	FD-Folded piece							
9300	ARCOMM - ANNIE BAGGETT COMMUNICATIONS	FD-Folded piece							
9305	ARCOMM - ANNIE BAGGETT COMMUNICATIONS	FD-Folded piece							
9310	ARCOMM - ANNIE BAGGETT COMMUNICATIONS	FD-Folded piece							

The Job History List Screen

Displays a complete history of every job produced in reverse chronological order

A complete history means you have every instance a job was reprinted, with the most recent version at the top. This eliminates mistakes like pulling the wrong job jacket, reprinting the wrong version, or using an old logo.



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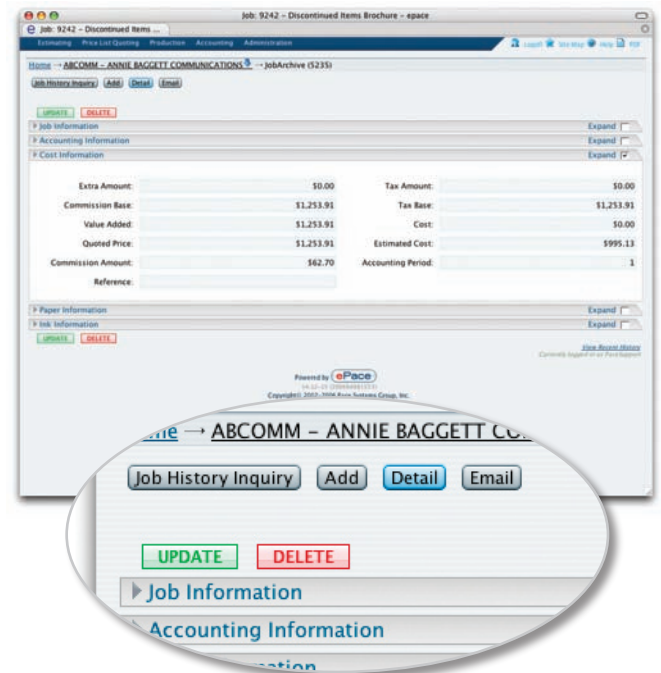
“If credits had to be issued or the customer rejected the job last time, it is right there in front of you to make adjustments this time.”

Interfaces with Job Billing to provide complete and accurate records

All jobs that are invoiced in the Job Billing module flow directly to the Job History. This provides you with information about every job, credit, and invoice that the customer received. This enables complete and accurate information to flow to all reports and ensures you have a complete picture of the job before making a mistake. If credits had to be issued or the customer rejected the job last time, it is right there in front of you to make adjustments this time. If the job lost money or was planned incorrectly, the history has the estimate, the job, the notes and any related information desired to allow a drill down into critical information quickly.

Provides advanced search options and filters

The system includes advanced searches that enable you to find any job quickly by using the customer name or any portion of information from the invoice, purchase order, product type or description. You can also save your searches for future use. If you access the history by customer, the system speeds up access time and provides fast information by filtering out all other customer jobs without displaying them.



The Job History Detail Screen